



## HOW TO AVOID LEAKAGE IN YOUR CLIENTS' ESTATE DISTRIBUTION

**THE BAD NEWS** for your business owner clients is that at their death, a portion of their estate may be siphoned off to pay federal and state death taxes, as well as fees and final expenses required to administer the estate. The Owner's family then receives what is remaining after these estate settlement costs have been paid.



**THE GOOD NEWS** is that with proper advance planning you can help make sure that more of your client's estate ultimately passes to their family. Contact us for a complimentary consult to show you how.

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